# Gary Kremen

- 415 305 3052
- http://www.Kremen.com
- http://en.wikipedia.org/wiki/Gary Kremen

## **INTERESTS**

security and privacy, social graph analysis, renewables and sustainability, energy efficiency, internet traffic, dating

## **SUMMARY**

see http://en.wikipedia.org/wiki/Gary\_Kremen OR http://www.Kremen.Com for additional information

## **EXPERIENCE**

### **CapGain Solutions**

10 / 2013 - Present

Principal

CapGain Solutions can help you liquidate your worthless private stock and zombie investments to potentially realize your capital loss in the current tax year. Your documented losses may be used to offset your capital gains (and ordinary income in many cases), thus minimizing your tax obligations.

#### **Purissima Hills Water District**

01 / 2011 - Present

President of the Board of Directors

Elected to set rates, policies, hire and fire management for water district serving the majority of Los Altos Hills and unincorporated Santa Clara County.

## WaterSmart Software

08 / 2010 - Present

Board Member and Founding Co-Investor

Incubated and seeded water conservation startup also backed by DFJ, Aspera Capital, Physic Ventures and Westly Group - http://www.greentechmedia.com/articles/read/WaterSmart-Scores-4.5M-to-Expand-Water-Saving-Software-Nationally.

## CrowdFlower

04 / 2008 - Present

Board Member and Founding Investor

Founding investor and company mentor, all pre-seed round. Currently board member dedicated to the success of the company. Company now backed by bessemer, Trinity Ventures and Harmony Venture Partners. See

 $http://techcrunch.com/2012/03/22/crowdflower-lukas-biewald-returns/\ for\ more\ information.$ 

## Sand Hill Angels

1993 - Present

Angel Investor

Have been a private investor since 1993. Part of Sand Hill Angels since 2009. Clean technology investments include HydroNovation, Watersmart Software, Sunlink, Carbon Flow, Recurve (was Sustainable Spaces), Greenbox (acquired by Silver Springs Network), Enmetric, Ready Solar (acquired by Sun Edison), Solar Universe, Lifefactory, People Power Co., Niman Ranch (acquired by Natural Food Holdings), and Marone Bio Innovations. Past private investments that went public from seed investments include Interwoven, Mediaplex

(now ValueClick), Tut Systems and Resonate.

**Sociogramics** 

01 / 2010 - 12 / 2012

Founder and Chairman

Sociogramics was created to use social graph information to bring new innovations in financial services, focusing on bringing credit to the underbanked. Founded company, created initial concepts, wrote patent applications (including one already issued patent), hired team, and raised seed capital from Tugboat Ventures, Harmony Venture Partners, Trinity Ventures, Greylock Partners, Claremont Creek Ventures and QED Investors. Company gracefully closed down after limited market acceptance.

## Clean Power Finance, Inc.

03 / 2006 - 12 / 2012

Founder, Past CEO

Founded company with the idea of point-of-sale financing for residential solar. Wrote company's initial business plan, hired the initial team, solely funded the company until it raised outside investment and wrote patents that were issued. Company raised a Series A / B of \$25 million from Kleiner Perkins, Google Ventures, Clean Pacific and Claremont Creek Ventures as well as \$50m plus Series C from utilities such as Duke Energy and Southern California Edison. Over 40% of all US residential solar installations are done using Clean Power Finance's cloud platform.

**Grant Media.Com** 

01 / 2001 - 12 / 2006

Founder and CEO

Won back Sex.Com domain name (was original registrant of name along with Jobs.Com, Autos.Com, Housing.Com, etc.) from five time convicted felon thief-defendant. Was plaintiff in famous 9th Circuit Court of Appeals property Kremen v. Cohen - http://notabug.com/kozinski/kremen\_v\_netsol Was awarded 10th largest judgment in California in that year Caused thief to jailed for over 14 months on almost never used civl contempt of court motion Facilitated defendant's legal answer stuck by court using almost never used civil disentitlement motion Sold domain name for highest amount ever - http://www.webpronews.com/sale-of-sexcom-breaks-records-2006-01 My victory was the subject of two books and a movie currently in development.

Match.Com

06 / 1993 - 02 / 1997

Founder and CEO

I founded the world largest dating service. I invented the idea of internet dating, wrote the business plan, raised the seed and venture capital, hired the first 20 employees and was the lead inventor on the initial patent.

**NetAngels** 

01 / 1996 - 09 / 1996

President and co-founder

President of NetAngels.Com, Inc., a 40 person company (with 20 contractors in Krakow, Poland) solely focused on Internet profiling and personalization. It has backers including Esther Dyson, Nick Nicholas, Ron Posner and Martin Schoffstal. As co-founder of NetAngels.Com, I hired the management team, focused the product vision, and created the distribution strategy. The company merged with Firefly Network, Inc. (Agents, Inc.) in late 1996, the company's largest competitor, which was later merged with Microsoft.

#### Los Altos Technologies

01 / 1992 - 06 / 1993

Co-Founder, EVP for Sales, Marketing and Business Development

UNIX security software - company still operating since its inception in 1992

#### **Full Source Software**

01 / 1991 - 06 / 1992

Co-founder

Co-founded (with Ben Dubin of Asset Management) the world's first open source software company by downloading software from USENET, rewriting it for various flavors of UNIX and reselling it on corporate accessible media.

#### **EDUCATION**

## Stanford University Graduate School of Business

1987 - 1989

Master of Business Administration (MBA)

## Northwestern University

1981 - 1985

BSEE and BSCS, Electrical Engineering and Computer Science

## **PATENTS**

Integrated request-response system and method generating responses to request objects formatted according to various communication protocols

Issued, 01 / 1998

US Patent: 5,706,434 · Inventors: Gary Kremen

A method and apparatus is provided to accomplish creation and serving of data objects among various communication protocols. The method and apparatus can be used in such applications as an on-line classified advertising system on the Internet involving the World Wide Web and electronic mail. In the apparatus, a request decoder receives an incoming request, decodes the request using configurations from a configuration database in order to identify which protocol was used to transmit the request, and generates from the request a corresponding abstract data object. A data processor merges data from a main database with the abstract data object. An object formatter formats the abstract data object including the merged data. An object deliverer formats the object for outgoing transmission according to a protocol of an intended recipient. The functions of object deliverer may be performed by the object formatter.

# Methods, systems and agreements for increasing the likelihood of repayments under a financing agreement for renewable energy equipment

Issued, 04/2010

US Patent: 7,698,219 · Inventors: Gary Kremen

A business method is disclosed of increasing the probability of timely receiving payment for financing renewable energy consumer premises equipment (CPE) by a consumer for power generation at a consumer premises, the renewable energy CPE adapted to deliver power onto a power grid. The method comprises creating an agreement between a consumer and an entity financing renewable energy CPE, wherein creating the agreement includes creating a provision that allows the entity to control power at the consumer premises if a default of the agreement by the consumer occurs.

Billing and payment methods and systems enabling consumer premises equipment

The present invention teaches a variety of systems and methods enabling renewable energy consumer premises equipment (CPE) such as dual metering techniques. The present invention contemplates, among other things, supporting, by increasing a likelihood of meeting financing obligations, a consumer purchasing, leasing, installing and/or maintaining renewable energy CPE for power generation at a consumer premises. The renewable energy CPE may be attached to a structure on the consumer premises, disposed free standing on the consumer premises, or utilized through any other suitable means on the consumer premises.

## Methods and apparatus for verifying employment via online data

Issued, 09 / 2013

US Patent: 8,533,110 · Inventors: Gary Kremen, Eric King · http://l.usa.gov/17nOIc9

A computer-implemented method for verifying employment of a first user with a computer system programmed to perform the method includes receiving a first name for a user-represented employer via a user-application, receiving a first plurality of social network data associated with the first user from a first social network server, wherein the first plurality of social network data includes a second name associated with an user-represented employer via a user-profile on the first social network, determining a relationship between the employer associated with the first name and the employer associated with the second name, in response to the first name and to the second name, determining an employment verification indicator in response to the relationship between the employer associated with the first name to the employer associated to the second name and outputting with the computer system, the employment verification indicator.